



Job Description

Analyst – US Office

Overview

Highview Power Storage is a UK-based designer and developer of large-scale energy storage solutions for utility and distributed power systems. Using liquid air as the storage medium, Highview can design bespoke Liquid Air Energy Storage (LAES) plants that can deliver from 5 MW/15 MWh – to more than 200 MW/1.2 GWh to service a growing multi-billion-dollar energy storage market.

Highview is looking for a Business Analyst in the newly-opened New York office to support business development activities and to contribute to the deployment of Liquid Air Energy Storage in North America.

Roles & responsibilities

The successful candidate will be responsible for the following activities, according to business need:

- Energy storage system modelling and optimization
- Project finance modelling:
 - Utilizing, and contributing to the improvement of, capital cost models for LAES systems
 - Revenue modelling for LAES in the electricity markets
 - Cashflow and investment analysis
- Understanding and evaluating the value of potential markets to inform business decisions; including:
 - Electricity market mechanisms
 - Local regulations and energy challenges
 - Key industries and market players
- Maintaining an awareness of energy storage policy developments and their implications
- Development of data-based geographic models for key markets to assist in the identification of opportunities
- Evaluation of solicitations such as RFPs
- Production of illustrative project scenarios, and project teasers for potential investors
- Proposal writing for commercial work and grant funding
- Occasional travel for client meetings and conferences

Location & Reporting

The role will be located in the NYU Urban Future Lab incubator in downtown Brooklyn. The role will report to the Regional Manager / Business Development Manager for North America and will work in collaboration with the Business Development team in London.

Work status

Full time

Travel

Occasional. Up to a few days per month anticipated.

Candidate Profile

Core competencies:

- Proven analytical, organizational and research skills, and a high level of numeracy
- A proactive and creative approach to problem solving
- Excellent computer literacy
- Strong written communication and presentation skills
- An aptitude for understanding technical engineering topics
- Holds a degree in a numerate field – or equivalent experience.

Knowledge and experience of data analysis tools, financial analysis methods & platforms is a bonus.

Apply

To apply, please email a resumé and cover to careers@highview-power.com.

Subject: Application for US Business Analyst